

Message Text

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PAGE 01 STATE 019583
ORIGIN NEA-10

INFO OCT-01 ISO-00 ERDA-05 AID-05 CEA-01 CIAE-00 CIEP-01
COME-00 DODE-00 EB-08 FEAE-00 FPC-01 H-01 INR-07
INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06
OES-06 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 /098 R

DRAFTED BY NEA/IAI:XGVUNOVIC:LLC
APPROVED BY NEA/IAI:WBSMITH
NEA/RA:DMORRISON
-----281239Z 081235 /17
R 280153Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY TEL AVIV

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E.O. 11652: N/A

TAGS: ENRG IS

SUBJECT: ISRAEL'S INTEREST IN SCHLUMBERGER'S PETROLEUM
LOGGING SERVICES

REF: (A) TEL AVIV 0238, (B) STATE 310278 (1976), (C) TEL
AVIV 8305 (1976)

1. NEA/IAI OFFICER CONVEYED SUBSTANCE OF CONVERSATION
BETWEEN ISRAEL NATIONAL OIL COMPANY (INOC) CONSULTANT
ROSENBERG WITH SALABER IN SCHLUMBERGER'S PARIS OFFICE TO
SCHLUMBERGER'S GENERAL COUNSEL IN NEW YORK, DAVID BROWNING.
BROWNING ADMITTED SCHLUMBERGER HAD "POLITICAL DIFFICULTIES"
IN DOING BUSINESS IN ISRAEL. ASKED ABOUT THE NATURE OF THE
POLITICAL DIFFICULTIES, BROWNING INDICATED CONCERN THAT
SCHLUMBERGER COULD BE PLACED ON THE ARAB BOYCOTT LIST, EVEN
FOR NORMAL CIVILIAN TRADE WITH ISRAEL. DEPTOFF EMPHASIZED
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THAT EVEN UNDER THE ARAB SECONDARY BOYCOTT REGULATIONS,
WHICH THE USG OPPOSES IN THEIR ENTIRETY, NORMAL TRADE WITH
ISRAEL WOULD NOT BE CONSIDERED A REASON TO BOYCOTT A
FOREIGN COMPANY.

2. BROWNING ALSO CITED OPERATIONAL DIFFICULTIES IN CON-
TRACTING WITH INOC, EXPLAINING THAT SCHLUMBERGER IS OVER-

EXTENDED IN THE EASTERN HEMISPHERE AND IS HAVING DIFFICULTIES IN GETTING THE APPROPRIATE PERSONNEL AND EQUIPMENT INTO THE AREA PROMPTLY IN ORDER TO HONOR EXISTING CONTRACTS.

3. BROWNING PROMISED TO RELAY SUBSTANCE OF DEPARTMENT'S CONVERSATIONS WITH HIM TO SALABER AND MAKE AN EFFORT TO HAVE THE APPROPRIATE PEOPLE IN SCHLUMBERGER'S PARIS OFFICE CONSIDER CONSTRUCTIVELY WHETHER SCHLUMBERGER COULD EXTEND ITS LOGGING SERVICES TO INOC. HOWEVER, BROWNING EMPHASIZED THAT SCHLUMBERGER'S NEW YORK OFFICE COULD NOT GIVE ORDERS TO PARIS SINCE SCHLUMBERGER'S EASTERN HEMISPHERE OPERATIONS AND POLICIES ARE UNDER THE DIRECT CONTROL OF SCHLUMBERGER, PARIS.
VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, INFORMATION CONTROL
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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ISecure: 1
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Litigation Codes:
Litigation History:
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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